



Member Benefits

Greater Romulus Chamber of Commerce

Through its members, the Chamber studies problems, examines alternatives, presents proposals and supports actions to protect business interests at all levels. The Chamber accomplishes objectives via government persuasion, seminars and business seeking trips, publishing reports, referral center and informational brochures.

Some of the Chamber activities include:

- Luncheons
- Golf Outings
- Silent Auction Dinner
- Published Directory
- Monthly Newsletter
- Website at www.RomulusChamber.org

Think of the Chamber as...

A department of your Business... a department staffed with top flight business and professional people who work diligently for you on committees and task forces. People like you.

A Watchful Eye... keeping a close watch on legislation which affects you and your business, and watching to be sure the quality of life in this area is maintained.

Another Voice... presenting your views on issues at all levels of government.

A Helping Hand... developing information, answering many inquiries and preparing factual data and brochures that tell the story of our area.

Another Tool... hundreds of members and staff all working together constantly to promote and sell our community to new residents and businesses.

The Front Door... of our community, the place where our visitors and new comers get their first impression of our area.

We are truly the Heartbeat of Our Community.



T-1 Savings Plan and a FREE Airline Ticket from LDMI

SmarT = Internet + Long Distance + Local

Save 20%* with this critical small business tool and get a **FREE** Airline ticket. LDMI's SmarT satisfies all your business critical communication needs- fast, dedicated T1 Internet connectivity, with local and long distance packed into one affordable, flexible solution from one provider.

Numerous professional, retail, financial and manufacturing firms are using the LDMI SmarT to access new markets, speed up information exchange and take better care of their customers. The LDMI SmarT is increasing the pace of business.

Members also receive a 5% discount on monthly invoices for local and long distance services including Complete Talk unlimited local and long distance.

[Learn more about these business tools and receive your FREE airline ticket](#) and answer a few questions. Call Celeste Blanch at 313-596-0411.

Be sure to mention the promotional code: 005 to maximize your savings.

* Three-year term



Receive the Best Deal on Office Supplies

The Office Depot Discount Program helps you

- The best savings on over 300 of the most-used office supplies listed in the Core Items Catalog
- 6% off items from the big catalog
- Streamline ordering with **FREE next day delivery**
- Monitor your expenses with **monthly reporting**
- Save time with four convenient ways to place orders

Ordering office supplies is easy

- Convenient toll-free number
- Fax
- Internet
- Any retail location

Members enjoy great discounts and the convenience of overnight delivery on all office supply needs. For more information on this benefit, Celeste Blanch at 313-596-0411.



Overnight

The Chamber partners with DHL to bring Chamber members a full suite of domestic and international shipping services, covering over 220 countries and territories around the globe.

DHL Services Include:

- Save up to **25%** on DHL's complete menu of air express and ground shipping services
- No fuel surcharges on **SHIPREADYtm** prepaid shipping
- Low rates for deliveries to virtually every U.S. ZIP code and to more than 220 countries worldwide
- No weight restrictions
- Guaranteed on-time delivery
- 24/7 online shipping and customer service at www.dhl-usa.com

To sign up, call Celeste Blanch at 313-596-0411.



Wireless Service

Members get Verizon Wireless's Best Deal

Chamber members and their employees can save with Verizon Wireless! Get Verizon's best deal on rate plans and save 25% on wireless accessories. Whether you are a current Verizon Wireless customer *or* you would like to become one, call (800)388-0919 and ask for Mary or Glee.

Discounts

- 5% off monthly access on any America's Choice or Local Digital Choice (\$35 or higher) or you can choose the best promotion.
- 25% discount on accessories for equipment.
- Business pricing on equipment.
- Popular features including free call waiting, call forwarding, three-way conference calling and extended call delivery.

To enroll in the Chamber's Verizon Wireless program, call (800) 388-0919 and ask for Mary or Glee. Don't forget to provide the Chamber code to maximize your savings.

Chamber Code: DRC1

Verizon Wireless Features

- Most up-to-date wireless features
- Best customer service
- Biggest and best coverage area
- Valuable member discounts



Chamber Member Discounts On your Business and Personal Insurance

Members of the Greater Romulus Chamber of Commerce are eligible for up to 12% group discount business and personal insurance. This is possible because of an arrangement between Goodwin, Lademan & Associates, Inc., Greater Romulus Chamber of Commerce and Auto-Owners Insurance Company to provide you with **local service** at a special **Romulus Chamber discount**. You can compare and then buy with confidence knowing Auto-Owners is recognized as a leader in financial strength and stability throughout the insurance industry.

In addition to competitive rates, a complete line of products, and prompt friendly claim service, you may be eligible for this additional **discount** on the following types of insurance:

- Commercial Auto
- Business Property
- Business Liability
- Umbrella Liability
- Workers Compensation
- Personal Auto Insurance
- Homeowners/Mobile Homeowners Insurance
- Executive Umbrella Liability

In addition to competitive group rates, you may also be eligible for several additional discounts depending upon your individual circumstances. These include:

Private Passenger Auto Discounts

Life Multi-Policy
Home/Auto Multi-Policy
Multi-Car
Auto Airbag
Anti-Theft Device
Auto-Lock Brakes
Defensive Driving Course

Homeowners Discounts

Life Multi-Policy
Home/Auto Multi-Policy
Protective Device
New Home
Premises Alarm System
Seasonal Dwelling
Mature Owner

For more information and a fast Auto-Owners "*The No Problem People*" ® review of your insurance, just call Goodwin, Lademan & Associates, Inc. at 734-287-2400 or your local Auto Owners agent. Be sure to mention the Greater Romulus Chamber of Commerce to receive your special chamber discount.



Group Health Insurance

Small groups not affiliated with an approved chamber do not have access to the full menu of benefit plans offered by BCBS/BCN. Members can choose from a broad range of Community Blue PPO Plans with Office Visit Copays from \$10 to \$30 per office visit. Deductibles for non-office services can vary from zero to \$2500. In-network coinsurance factors range from 100% to 80%. All of these plans are available to groups of two or more employees with full pre-existing conditions coverage.

Blue Care Network HMO plans vary from a very attractively priced deluxe plan with \$10 Office Visits and 100% Hospital benefits to a variety of alternate copays and deductibles. There is even a new Self-Directed HMO plan which allows coverage with slightly higher out-of-pocket costs if you choose to see a doctor without a referral from the primary provider. This gives you and your employees the flexibility and freedom of a PPO with the savings of an HMO.

A very important option available to small members is the availability through the Chamber of coverage for one-subscriber or one-employee coverage with pre-existing conditions coverage through BCBS/BCN. Because there are very few other options for the self-employed with pre-existing conditions, the benefit options and pricing are restricted, compared to larger groups. But these plans have been life-savers for many Chamber members.